

**MODEL 493000 -- Warehousing & Integrated Third-Party
Logistics Services**

Dollars Per \$100 of Product Sold	May 2014 Change in Spending (Per \$100 of Product Sold)					
	1 Month Ago	6 Months Ago	12 Months Ago	Rolling Quarter- over-Quarter	Rolling Same- Quarter-Year- Ago	Rolling Year- over-Year

Gross Operating Surplus (pre-tax) / Markup	\$16.05	\$0.28	\$0.52	\$0.03	\$0.15	-\$0.15	\$0.38
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Total Costs	\$83.95	-\$0.28	-\$0.52	-\$0.03	-\$0.15	\$0.15	-\$0.38
HARD COSTS: Direct Required Materials , Processing Costs & Trade Margins	\$39.99	-\$0.19	-\$0.30	-\$0.26	-\$0.15	-\$0.13	-\$0.86
Direct Required Materials, Components, Equipment & Machinery	\$3.67	\$0.00	-\$0.04	-\$0.01	-\$0.01	-\$0.01	\$0.02
Basic Material Costs	\$1.48	\$0.00	-\$0.02	\$0.00	-\$0.01	\$0.00	\$0.02
BM Domestic Suppliers	\$1.20	\$0.00	-\$0.02	\$0.00	-\$0.01	\$0.00	\$0.02
BM Foreign Suppliers	\$0.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Components, Equipment & Machinery Costs	\$2.20	\$0.00	-\$0.02	-\$0.02	\$0.00	-\$0.02	\$0.00
CEM Domestic Suppliers	\$1.61	\$0.00	-\$0.01	\$0.00	\$0.00	\$0.00	\$0.00
CEM Foreign Suppliers	\$0.59	\$0.00	-\$0.01	-\$0.01	\$0.00	-\$0.01	\$0.00
Processing Costs	\$35.56	-\$0.18	-\$0.24	-\$0.24	-\$0.15	-\$0.12	-\$0.88
Production Labor Wages	\$32.51	-\$0.14	-\$0.32	-\$0.25	-\$0.11	-\$0.15	-\$0.90
Energy, Water & Waste Systems	\$2.87	-\$0.04	\$0.07	\$0.00	-\$0.04	\$0.03	\$0.01
Fuels	\$1.47	-\$0.02	\$0.05	-\$0.02	\$0.04	-\$0.03	-\$0.05
Gas & Electric Utilities	\$1.36	-\$0.03	\$0.03	\$0.01	-\$0.08	\$0.06	\$0.07
Water & Waste Utilities	\$0.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Inbound Freight	\$0.18	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Trade Margins	\$0.77	-\$0.01	-\$0.01	-\$0.01	\$0.01	\$0.00	\$0.01
SOFT COSTS: Overhead Costs	\$43.96	-\$0.09	-\$0.22	\$0.23	\$0.00	\$0.29	\$0.48
Labor (excluding production wages)	\$21.57	\$0.00	-\$0.15	\$0.06	-\$0.03	\$0.08	\$0.19
Non-Production Wages & Salaries	\$4.18	\$0.00	-\$0.03	\$0.01	-\$0.01	\$0.01	\$0.01
Benefits	\$17.40	\$0.00	-\$0.12	\$0.06	-\$0.02	\$0.07	\$0.18
Purchased Services	\$15.73	-\$0.08	-\$0.12	\$0.13	-\$0.01	\$0.17	\$0.24
Information	\$0.50	\$0.00	-\$0.01	-\$0.01	-\$0.01	-\$0.01	\$0.00
Finance & Real Estate	\$6.86	-\$0.07	-\$0.07	\$0.08	\$0.01	\$0.12	\$0.14
Professional, Technical & Specialized Support	\$2.12	\$0.00	-\$0.01	\$0.00	-\$0.01	-\$0.01	\$0.01
Business	\$4.84	-\$0.01	-\$0.04	\$0.04	-\$0.01	\$0.05	\$0.07
Health, Social & Educational	--	--	--	--	--	--	--
Entertainment & Accomodation	\$0.47	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.01
Other Services	\$0.94	\$0.00	\$0.01	\$0.02	\$0.01	\$0.02	\$0.02
Distribution & Outbound Transportation	\$6.65	-\$0.01	\$0.05	\$0.04	\$0.04	\$0.03	\$0.04
Warehousing	\$3.46	-\$0.01	-\$0.03	-\$0.06	-\$0.02	-\$0.06	-\$0.06
Distribution & Travel-Related Transportation Costs	\$3.20	-\$0.01	\$0.08	\$0.10	\$0.05	\$0.09	\$0.10